



# **VietJet Aviation Joint Stock Company**

## **Key Highlights – Q2/2017 Business result**



Jul 2017

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## Vietnam's leading LCC – achieved within just 5 years

- ✈ Vietjet has successfully proven its leading position in the domestic market since 2011.
- ✈ Carried 4.5 mm passengers in Q2/2017, an increase of **16.2%** vs Q2/2016.
- ✈ Maintained the high Load Factor approximately **88%**.
- ✈ Achieved the highest technical reliability of **99.55%** among highest Airlines in Asia Pacific region.
- ✈ The Revenue increased **47%** vs Q2/2016 to **VND 5,648Bil<sup>(1)</sup>** in Q2/2017.
- ✈ In Q2/ 2017 Vietjet received and start operating **5 new A321** aircraft from Airbus.
- ✈ On July 19th, 2017, the Groundbreaking Ceremony for Vietjet Aviation Academy was held in Saigon High Tech Park (SHTP) located in District 9, Ho Chi Minh City. The Academy is expected to be in operation in 2018, with full flight simulator, supported by Airbus.

✈ **Modern and young fleet with average age of 3.12 years** comprising 30 Airbus A320s and 15 A321s as of 30 June 2017.

✈ Operated an extensive network of **38 domestic routes and 35 international routes**, excluding charter services as of June 30, 2017.

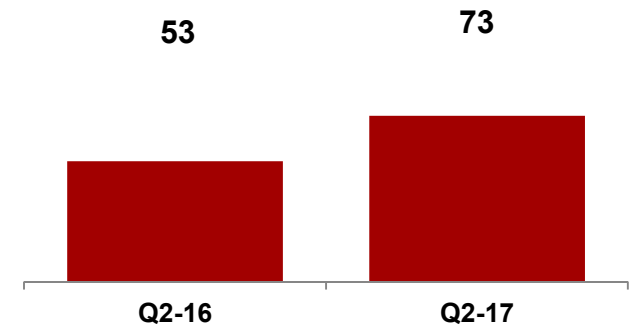
✈ Vietjet operated a total of **26,799 flights** in Q2/2017, with total Block hours of **52,512 hours**.

✈ Total head counts of **2,593** coming from more than 30 countries

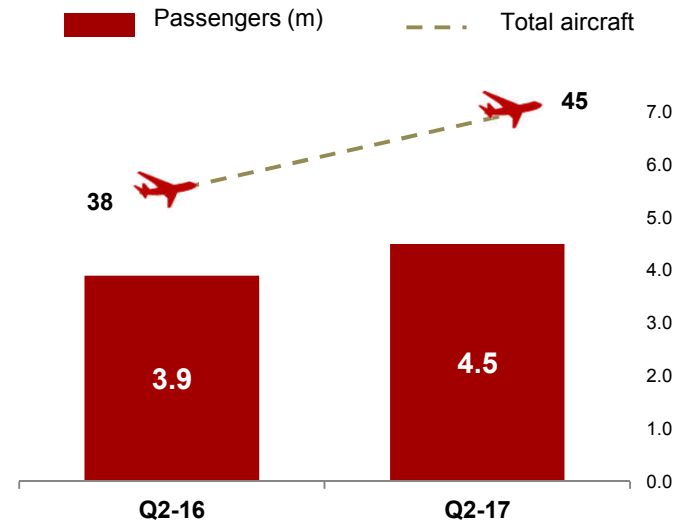
✈ On-time performance ratio of **85.7%** in Q2/2017

✈ Safety indicators of ground operations and Flight operations are also highest in the region.

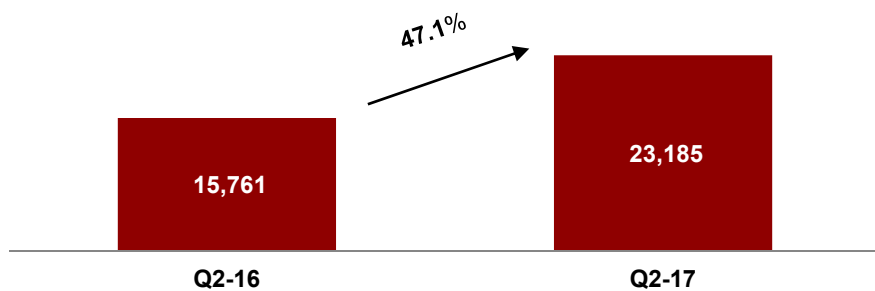
## TOTAL ROUTES OPERATED



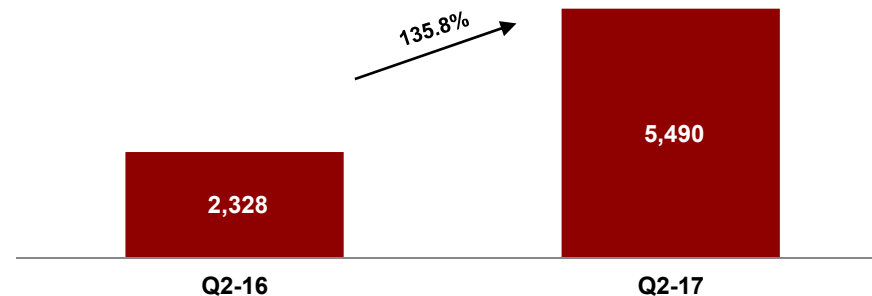
## Passengers & Aircraft growth



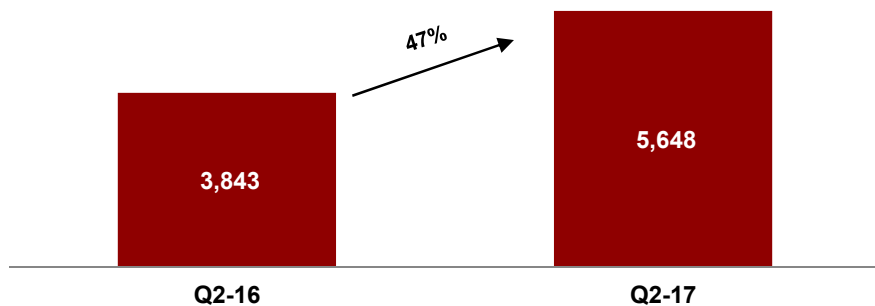
## TOTAL ASSETS (VND'bil)



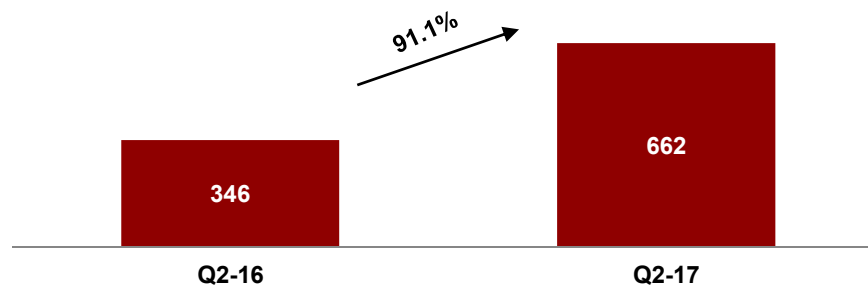
## TOTAL EQUITY (VND'bil)



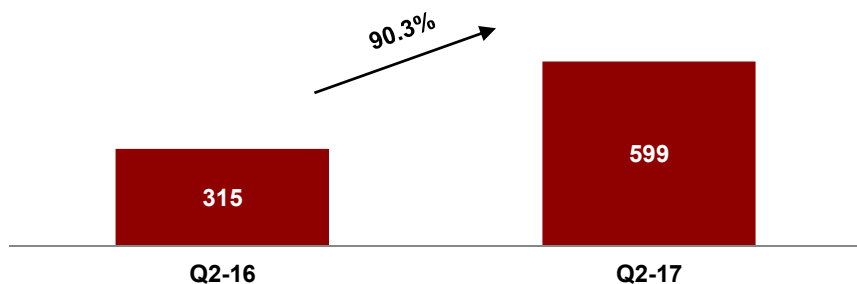
## TOTAL REVENUE (VND'bil)



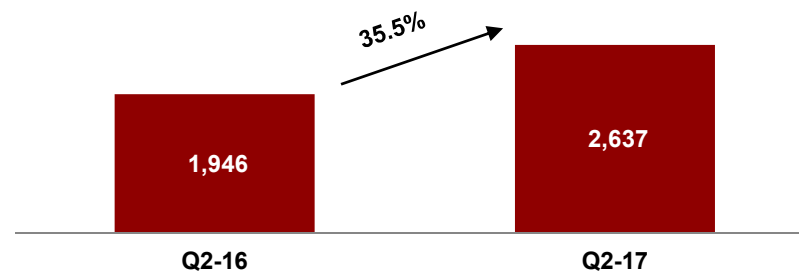
## OPERATING PROFIT (VND'bil)



## NET INCOME (VND'bil)

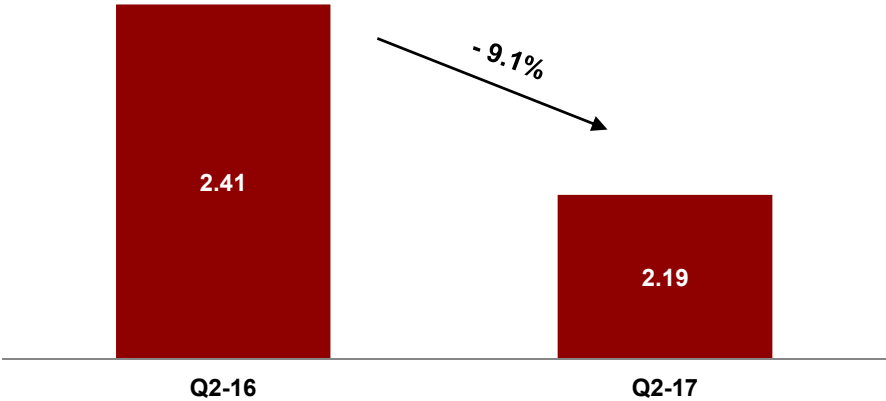


## CASH BALANCE (VND'bil)

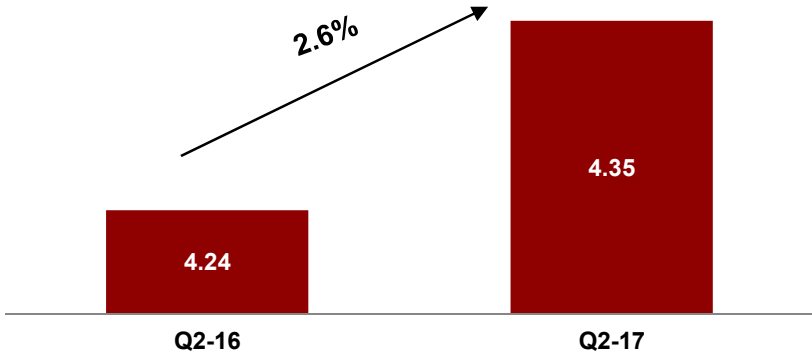


(1) Financial Highlight based on the Unaudited Separated Financial Statement for Q22017 (VAS).

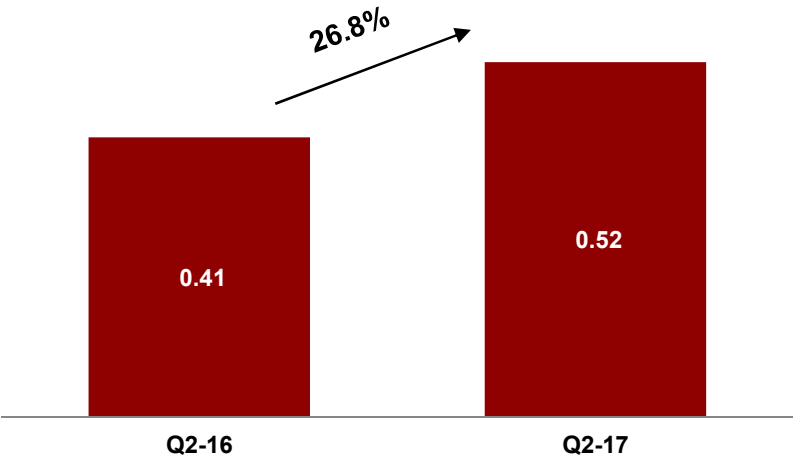
CASK EX-FUEL (US Cents)



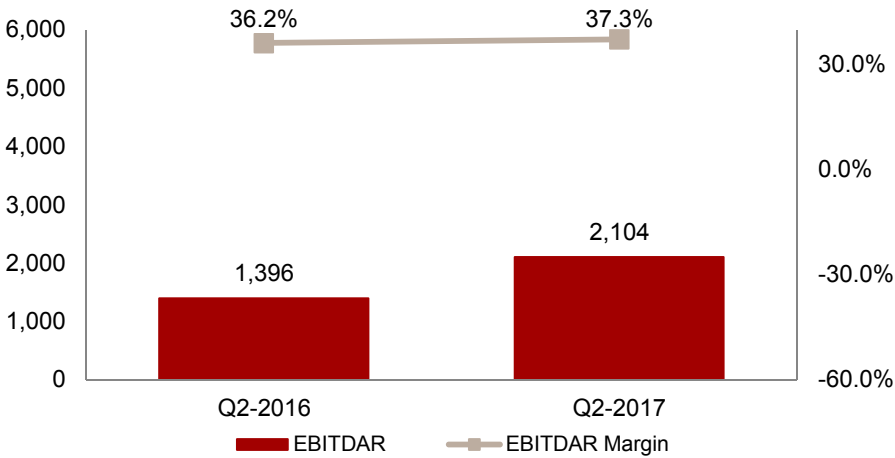
RASK (US Cents)



RASK - CASK (US Cents)



EBITDAR MARGIN ( VND'bil/%)



(1) Financial Highlight based on the Unaudited Separated Financial Statement for Q22017 (VAS).





Thank you

***vietjet* Air.com**